

# WMATA RFI17-152 CY

## Open Forum

### Questions for Industry



#### **1. Technical Lighting Questions**

- a. Can two different manufacturers produce a fixture whose optical differences are undetectable by the human eye in terms of color consistency, optical performance & deterioration over time?
- b. What is the expected failure rate for newly-installed fixtures within the first three months?
- c. What precautions can be taken to minimize the failure rate?
- d. As part of the development of the performance specification, what are the acceptable testing and verification methods of submittals? Under what standards/codes should the submittals be reviewed and evaluated?
- e. WMATA wants to ensure that the linear fixtures will have the ability to be focused after installation, as each station has a unique geometry. From industry experience, what is a feasible delineation between the contractor's responsibility and the manufacturer's responsibility in the production of the mounting brackets in the performance specification that will allow this final focusing to occur?

#### **2. Environmental Concerns Question**

- a. WMATA is an environmentally conscious client. Please comment on your company strategy to abide by environmental regulations and best practices. I.e. does your company have a strategy to recycle and reuse defective fixtures and is this strategy something you anticipate will be included in any potential market offering?

#### **3. Contractual Concerns Questions**

- a. Describe the warranty/guarantee/service agreement your company anticipate will be included in a potential offering. Should a company's service contract come to an end, is it possible for another company to take over that service contract?
- b. How does a manufacturer guarantee that the light fixtures will continue to be produced and maintained even if they go out of business or are bought by another manufacturer? Who owns the tooling for these lights?

### **Washington Metropolitan Area Transit Authority**

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*By Metrorail:  
Judiciary Square-Red Line  
Gallery Place-Chinatown  
Red, Green and  
Yellow Lines*

*A District of Columbia  
Maryland and Virginia  
Transit Partnership*